

Now Hiring - Insurance Sales Agent

Job Title: Insurance Sales Agent (Independent Contractor)

Company: Impact Insurance Partners, LLC

Location: Remote or Matthews, NC

Employment Type: Independent Contractor

About Us

Impact Insurance Partners, LLC, is a growing insurance agency committed to providing tailored insurance solutions to meet the unique needs of our clients. Our agency values integrity, innovation, and the drive to make a positive impact in the insurance industry. We are currently seeking a motivated **Insurance Sales Agent** to join our dynamic team.

Job Description

As an **Insurance Sales Agent**, you will act as an independent contractor responsible for building your book of business while representing Impact Insurance Partners professionally. Your primary role will involve selling insurance products, developing client relationships, and achieving sales goals.

This is a commission-based role, offering significant earning potential, including bonuses, with the flexibility to set your own schedule and work remotely.

Key Responsibilities

- Develop and maintain relationships with prospective and existing clients.
 - Assess client insurance needs and recommend suitable policies and solutions.
 - Manage the full sales cycle, from prospecting to closing deals.
 - Build and grow a personal book of business.
 - Stay informed about insurance products, industry trends, and regulatory requirements.
 - Maintain professionalism and compliance with all applicable laws and company policies.
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What We Offer

- **Guaranteed Commission Incentive:** Earn a guaranteed minimum commission for the first year of selling to support your initial success.
- **Competitive Commission Structure:**
 - 7% commission on new business premiums.
 - 4% commission on renewals.
- **Performance-Based Bonuses:**
 - Monthly bonuses range from \$500 to \$4,000 for achieving new business premium milestones.
- **Book Ownership:** Retain a portion of your book of business upon retirement, with payouts based on years of service.
- **Comprehensive Support:** Access to marketing materials, carrier portals, and training resources to help you succeed.
- **Flexibility:** Work remotely and set your own schedule.

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Qualifications

- Active insurance license(s) (Property & Casualty with Life & Health preferred).
 - Proven sales experience, preferably in insurance or a related field.
 - Strong interpersonal and communication skills.
 - Self-motivated, goal-oriented, and able to work independently.
 - Proficiency in using CRM software and basic computer tools.
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Why Join Impact Insurance Partners?

At Impact Insurance Partners, we're not just offering a job – we're providing a platform to grow your career as a self-driven entrepreneur. Our team fosters collaboration, innovation, and a supportive environment where you can thrive.

How to Apply

If you're ready to make an impact, please submit your resume and a brief cover letter to info@impactinsurancepartners.com. We look forward to helping you achieve your professional and financial goals.

Join Impact Insurance Partners Today!

Take control of your career, earn uncapped income, and help clients secure their futures with Impact Insurance Partners.
